**LB Walker Auomotive** 1000 E. Wardlow Rd. Ste A

Signal Hill, CA 90755

(562) 981-2222 www.LBWalkerAuto.com

Applicant Name : Your Position : Company Name : Address : Address :

Dear Sir/Madam:

I would like to take this opportunity to introduce our company's **Fleet Account Policy** to you and your staff members at [ ]. We are a *complete* automotive repair shop with reasonable prices.

We offer

- Fast oil changes,
- Factory Scheduled Maintenance,
- Brakes & ABS,
- Air Conditioning,
- Computer Diagnostics,
- Electronics checks,
- Shocks & Struts,
- Timing Belts,
- Smog Check & Repair,
- Fleet Service,
- And all other types of heavy-duty repairs.

All members of the Fleet Account Policy will have access to special pricing and discounts. For those of [ ] with an account, we can offer 30 days credit and 20% discounts from labor prices. We also offer a \$100.<sup>00</sup> credit upon approval of your fleet account towards your first month's repairs. We can also offer pick-up and vehicle return services to your office location, free of charge. We would appreciate your consideration of our

Fleet Account Policy and the opportunity to service [ its personal vehicles.

If you would like to take advantage of our Fleet Account Policy and its discount prices, please call and ask for store manager Sal at (562)981-2222 or <u>Sal.L@LBWalkerAuto.com</u>. Please feel free to contact us with any questions you may have about our policy. Our business hours are from 8:00 AM to 6:00 PM on Mondays through Friday and 8:00 AM to 3:00 PM on Saturdays.

Sincerely Yours

Brian Yu LBWalker Automotive. (Tel) 562-981-2222 (Fax) 562-981-2221

www.LBWalkerAuto.com

Brian.Yu@LBWalkerAuto.com

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### **LB WALKER AUTOMOTIVE** FLEET ACCOUNT PRICE LIST

		REGULAR PRICE	FLEET PRICE
<b>OIL CHANGE</b> INCLUDES: - Up to 5 quarts of oil and new oil filter - Free top off transmission fluid - Free top off brake fluid - Free top off radiator fluid - Free top off winshield fluid	IN-HOUSE SYNTHETIC BLEND OIL	\$39.95	\$29.95+tax
TIRE ROTATION		\$20.00	Free (passanger car /light duty truck only)
27 Points of Safety Inspection - includes Brake inspection		\$49.95	Free
A/C Inspection		\$69.95	Free
Engine Diagnosis		\$85.00	Free
BRAKE JOB	PER AXLE		
INCLUDES: - install pads or shoes, - refinish rotors or drums - repack wheel bearings, if unsealed. - additional brake parts and service extra.			
TUNE-UP			
(INCLUDES: - install new plugs - check and set timing) platinum spark plugs extra			

AS A VALUABLE FLEET CUSTOMER, YOU WILL BE ENTITLED TO A <u>TWENTY PERCENT(20%) DISCOUNT OFF</u> <u>OF OUR REGULAR LABOR PRICES</u>(\$85.00/HR) WILL BE APPLIED TO ALL OF MAINTENANCE, REPAIR ITEMS.

PLEASE NOTE THAT NONE OF THE DISCOUNT PERCENTAGES APPLY TO SALES TAX OR OTHER GOVERNMENTAL CHARGES.

THE ABOVE PRICES ARE SUBJECT TO CHANGE AS MAY BE REQUIRED. HOWEVER, YOU WILL BE NOTIFIED AT LEAST TWO WEEKS IN ADVANCE PRIOR TO ANY CHANGES.

### FLEET ACCOUNT MEMBERSHIP FORM & CREDIT APPLICATION

SECTION A.:
COMPANY LEGAL NAME:
ADDRESS:
PHONE NO.: ( )
NAME OF CONTACT PERSON: CONTACT PERSON TELEPHONE NO.:
MAILING ADDRESS OR SHIPPING ADDRESS. IF DIFFERENT THAN ABOVE:
DO YOU OWN OR OPERATE MORE THAN ONE BUSINESS LOCATION? YES NO IF YES, PLEASE COMPLETE BUSINESS NAME(S) & ADDRESS
TYPE OF BUSINESS RETAIL SERVICECONSTRUCTION CAR DEALERRENTAL CAROTHER DESCRIPTION OF OTHER BUSINESS TYPE:
HOW LONG IN BUSINESS AT THIS LOCATION: DATE BUSINESS WAS ACQUIRED:

### **SECTION B:**

BOOKKEEPER/ACCOUNTANT TO CONT TELEPHONE NO.: ()			
COMPANY FINANCIAL STATEMENT AT PERSONAL FINANCIAL STATEMENT A	TACHED?	_ YES	NO
RESALE NO.:			
FEDERAL ID NO.:			
CHECK ONE CORPORATION	PARTNERSHI	P	_ SOLE OWNERSHIP
NOTE: COMPLETE SECTION C. SECTION APPLICABLE (SECTION F & F TO BE CO	N D. OR SECTION	E. WHI	CHEVER IS
SECTION C.			
■ FOR CORPORATION:			
PRESIDENT	VICE PRI PHONE N	ESIDENT 10. <u>(</u>	Γ <u> </u>
STATE INCORPORATED IN	DATE INC	ORPOR	ATED
SECTION D:			
■ FOR PARTNERSHIP:			
PARTNER NAME: ADDRESS:			
PHONE NO.	_ SOC.SEC. NO.		
PARTNER NAME: ADDRESS:			
PHONE NO			

PHONE NO	SOC.SEC. NO
**********	*******
<u>SECTION E.</u>	
■ FOR SOLE OWNERSHIP:	
OWNER NAME:ADDRESS:	
PHONE NO.()	SOC. SEC. NO
***********	***************
SECTION F.	
PROPERTY OWNED VALUE:	YESNO LENGTH OF LEASE
PHONE NO. () ROUTING NO	CONTACT PERSON: ACCOUNT NO(S)

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# 

PHONE NO.:

# PLEASE PROVIDE THE INFORMATION ON ATTACHMENT A IN ORDER THAT WE MAY KNOW WHICH VEHICLES YOU PLAN TO HAVE SERVICED AT OUR STORES.

#### **IMPORTANT-PLEASE READ!**

ALL OF THE REQUIRED INFORMATION ON THESE FORMS MUST BE COMPLETED BEFORE THE CREDIT DEPARTMENT CAN BEGIN TO PROCESS YOUR CREDIT APPLICATION. THIS WILL ENABLE OUR COMPANY TO BE OF BETTER SERVICE TO YOUR EXPEDITING YOUR CREDIT APPLICATION.

IN THE EVENT IT BECOMES NECESSARY FOR LBWALKER AUTOMOTIVE TO INCUR COLLECTION COSTS OR INSTITUTE SUIT TO COLLECT UNDER THIS AGREEMENT, OR ANY SECTION THEREOF, THE UNDERSIGNED PROMISES TO PAY SUCH ADDITIONAL COSTS AND SUCH SUMS AS THE COURT MAY ADJUDGE REASONABLE AS ATTORNEY'S FEES IN SAID SUIT. WE FURTHER AGREE TO A SERVICE CHARGE OF 1 1/2 % PER MONTH. 18% PER ANNUM, ON AMOUNTS THAT ARE PAST DUE.

BY SIGNING BELOW, YOU CERTIFY THAT ALL THE INFORMATION YOU HAVE GIVEN WITH THIS APPLIACTION IS TRUE AND CORRECT. YOU AUTHORIZE US TO VERIFY ALL OF THIS INFORMATION WITH ANY APPLICABLE PERSON, AGENCY, ETC., OBTAIN CREDIT AND EMPLOYMENT HISTORY AND EXCHANGE INFORMATION WITH OTHERS ABOUT YOUR CREDIT AND ACCOUNT EXPERIENCE WITH US. YOU AGREE TO PROVIDE ADDITIONAL INFORMATION THAT WE MAY REQUIRED TO PROCESS THIS APPLICATION.

APPLICANT'S	SIGNATURE:		
PRINT NAME:		TITLE:	
DATE:			

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#### FOR CREDIT DEPARTMENT ONLY

CREDIT LIMIT AUTHORIZED: \$\_\_\_\_\_\_AUTHORIZED BY: \_\_\_\_\_\_ DATE AUTHORIZED: \_\_\_\_\_\_

### ATTACHMENT A TO FLEET ACCOUNT MEMBERSHIP FORM

LIST OF VEHICLES TO BE SERVICED

PHONE NO. ( )
CONTACT PERSON:

LBWALKER AUTOMOTIVE LOCATION(S) WHERE SERVICE IS TO BE PERFORMED

NOTE: THE ABOVE IS FOR INFORMATIONAL PURPOSES ONLY. YOUR COMPANY WILL BE ENTITLED TO SERVICE ITS VEHICLES AT ANY OUR LOCATIONS LISTED IN ATTACHMENT D.

#### **VEHICLE TO BE SERVICED:**

OWNER:	MAKE:	
MODEL:	LICENSE PLATE	NO.:
VIN NO.:		

OWNER:	MAKE:	
MODEL:	LICENSE PLATE	NO.:
VIN NO.:		

OWNER:	MAKE:	
MODEL:	LICENSE PLATE	NO.:
VIN NO.:		

OWNER:		MAKE:	
MODEL:		LICENSE PLATE NO.:	
YEAR:	VIN NO.:		

OWNER:		MAKE:	
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YEAR:		VIN NO.:		

### ATTACHMENT TO FLEET ACCOUNT MEMBERSHIP FORM

PAYMENT TERMS

PAYMENT FOR ALL SERVICES RENDERED IS DUE AS FOLLOWS: